

THE ART OF B2B INTEGRATION**A STUDY OF THE STATE OF ART B2B INTEGRATION PATTERNS,
COMPONENTS AND ARCHITECTURES****ABSTRACT**

To be on the lead in modern business operations, it has become imperative that processes, systems and sometimes organizations integrate. Thus developing a

The growth and change of the software technology is at a very rapid development requiring almost every software system to have constant modification and configuration so as to provide enhanced integrated solutions to the changing world. Often, we have heard of Integrated solutions. Simply put its developing an approach to collaboration, communication, resource sharing, optimization, profitability and efficiency.

Integration in the computer industry, is a general term for the software that mediates or joins together two or more separate and usually already existing programs, applications, or systems. Integration tools and applications involves allowing different systems to interoperate and communicate with each other within or beyond a business enterprise, thus allowing complete integration of heterogeneous data sources among different applications.

INTRODUCTION

Application integration is the secure and coordinated sharing of processes and data within or outside an organisation's platform.

In the current digital economy, businesses values and competitive advantage are beyond the enterprise boundaries and therefore focus on relationships with its different partners. The business landscape is changed and is rapidly changing and affects the way enterprises conduct

24 business between its partners as well as the management of the internal business processes.
25 Collaborative e-commerce is the current wave and it requires dynamic creation and management
26 of trading relationships with partners, the public and private business processes automation,
27 increased adaptability and increased flexibility through an integration middleware. Thus business
28 processes are affected heavily by other processes and need for interoperability. When systems
29 integrate, processes are affected, service delivery must change and thus entire planning formula
30 has to be integrated as well.

31 B2B integration is the integration of applications, programs, or systems beyond the walls of an
32 organisation thus extending the organisation in terms of size, service and processes, value and
33 relations. B2B includes heterogeneous infrastructures, data, application software, and business
34 processes integration between two or more businesses. It enhances exchange of data, unify
35 software components, and streamline business processes (Laudon&Traver, 2013). B2B
36 integration strategy should aim to have an integrated, real-time application-to-application,
37 system-to-system interaction with all the partners including the existing ones and new ones. The
38 strategy should also aim to eradicate all the manual steps in business processes, conduct real-
39 time and secure transactions over the Internet, be flexible to accommodate different modes of
40 interaction for each partner, and be able to adapt to change easily and quickly.

41 **1. INTEGRATIONS**

42 **1.1. Integration Overview**

43 Sharing of information between systems had been very difficult in the past. The development of
44 many legacy systems used proprietary technology, which created islands of information in
45 different departments of an organization and between the organization's different partners.
46 Often, the development is incremental over time resulting in a haphazard architecture that resists
47 the evolution towards standardizing systems(Laudon&Traver, 2013). B2B integration is an
48 important requirement for businesses that need to share information between its various
49 departments and partners and automate its activities involving multiple business functions,
50 departments, and businesses. More than ever, businesses need efficient management and

51 integration of their information in order to remain viable in the ever increasing competitive
52 market.

53 B2B integration was defined as the integration of applications, programs, or systems extending
54 the walls of an organisation and it include heterogeneous infrastructures, data, application
55 software, and business processes integration between two or more businesses. B2B integration
56 has been developed to handle information between businesses, business processes, and other
57 components of interest between businesses. It is a top priority for the competitive businesses
58 with an objective of linking data in the diverse information across its partners (Wong, 2013).
59 This report focuses on integration techniques that extend through various businesses.

60 There is also need to consider integration of information resources and how they work together
61 in the form of data, process, and application etc. An information resource is an object or a service
62 that can handle, process, or produce data in a way that involves communication with external
63 information resources. When information resources work together, either on a network, or like
64 objects within an application, integration is achieved. This is definition cuts across all levels of
65 integration.

66 **Integration Technologies**

- 67 1. Queuing
- 68 2. Propagation
- 69 3. Application adapter
- 70 4. Service management
- 71 5. Database
- 72 6. Transaction management
- 73 7. Workflow management
- 74 8. Security
- 75 9. History management
- 76 10. Business intelligence
- 77 11. Transformation / Translation
- 78 12. Repository

79 **Types of Integration**

80 There are several different systems that divide integration solutions into different levels. One
81 way is dividing integration techniques into external and internal integration. In more detail,
82 categorization focuses on the scalability and the flexibility of the integration solution. In this
83 later categorization, the various levels include data, platform, component, application, process,
84 and B2B integration. A brief discussion of the types of integration

85 *a. Platform Integration*

86 Platform integration is the solutions for connectivity and interface between systems having
87 different hardware, operating systems, and applications. Platform integration solutions are
88 individual and different Remote Procedure Calls (RPCs) or Brokers carry out the
89 connection(Wong, 2013). Every integration solution is individual and the workload is therefore,
90 high when new systems need to be added to the present architecture, just as the first integration.

91 *b. Data Integration*

92 Data integration solutions provide tools that extract, transform, and move data. Data integration
93 includes integration of platform and it requires information about the database schemas that
94 underlie the data(Samtani, Healey&Samtani,2002). An example of data integration is the
95 movement of data between two databases through SQL. In many cases, data integration is
96 possible between two different database systems and platforms, which make use of API and
97 database connectivity drivers in accessing each of the servers of the databases and fetch data into
98 the other.

99 *c. Component Integration*

100 Component integration is the development of data integration where several network features
101 such as the load balance, session management, fault protection, and security are added to the
102 product. At the base of a component integration solution there is a server that handles the
103 network features and thus making it easy to add new logic(Samtani, Healey&Samtani,2002).

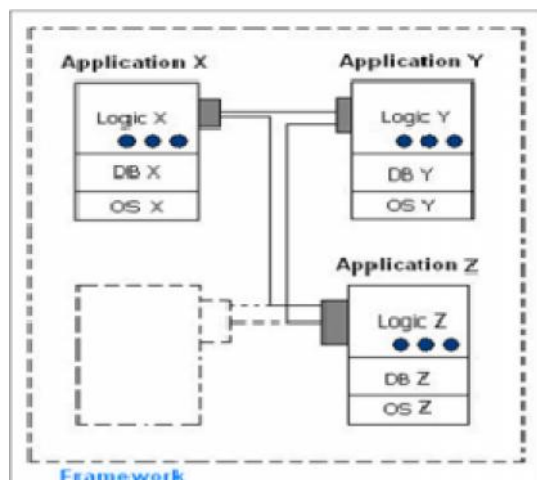
104 *d. Application integration*

105 Application integration solutions are those that provide a framework for creating and
106 changing the integration solution such as easy and fast addition of new applications. The

107 application integration framework consists of pre- built adapters for the most common systems,
108 which lower the time for adding new applications. When applications change, only the mapping
109 to the unified form must change and all the other applications remain unchanged. The solution
110 includes platform, data, and component integration. The figure below is a description of
111 application integration and the flexibility of the integration topology.

112 In employing application integration, an organization aims to create a framework that integrates
113 incompatible and distributed systems within an organization thus making it easier and faster to
114 extend its business processes throughout the organization (Nunamaker, Chen &Purdin,1991).
115 Today, every organization must strive to develop a framework, tools, and infrastructure to
116 accomplish this integration. Enterprise integration is the process of making disparate applications
117 work together to produce a unified set of functionality. This process entails more than just
118 integrating the applications but also considering the criteria, integration options, patterns and
119 policies as well as the definition of the best approaches in integrating the applications.

120 Enterprise application integration is the use of software and computer systems architectural
121 principles to integrate a set of enterprise computer applications. It is the business computing term
122 for the plans, tools, and methods of modernizing, consolidating, and coordination of computer
123 applications(Wong, 2013). Typically, enterprises have existing legacy applications and
124 databases, which they want to continue to use while they add or migrate to new set of
125 applications that exploit e-commerce, Internet, extranet, and other technologies as they emerge.
126 When new applications are developed, they must fit into the view of the business and applications
127 view of an enterprise. Ways to efficiently reuse the resources that already exists while adding
128 new applications and data must also be devised.

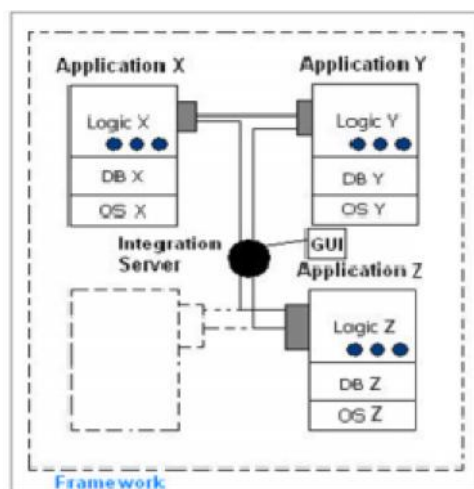


129

130 **Figure 1.1 Application Integration**

131 *e. Process Integration*

132 Process integration is the integration using a graphical modelling interface above an integration
 133 server and thus connecting all the applications (Samtani, Healey&Samtani,2002). Therefore, it
 134 provides another level of abstraction and adaptability to integration solutions. This is done
 135 through a graphical modelling interface above an integration server that connects all application.
 136 The solutions of process integration enable business managers to define, change, and monitor
 137 business processes.



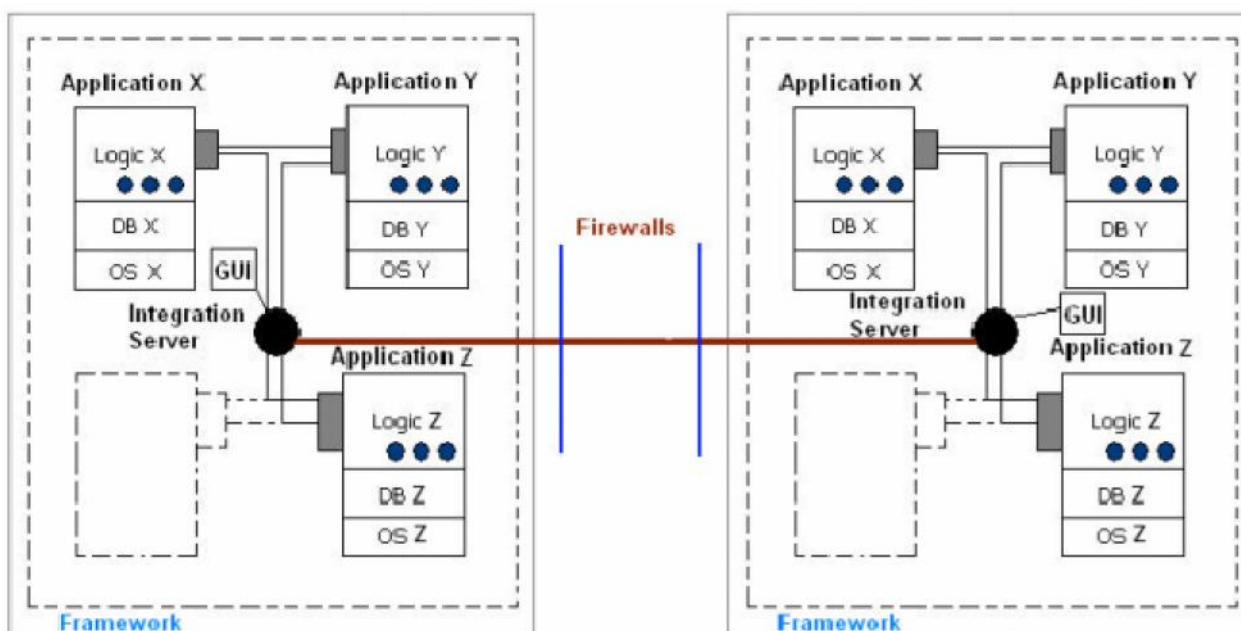
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139 **Figure 1.2 Process Integration**

140 **1.2. B2B Integration**

141 B2B integration is basically the secured coordination of information among businesses and the
 142 businesses' information systems. B2B integration solutions provide a technology framework for
 143 B2B collaborative e-commerce (IBM, 2003). B2B integration promises to transform the way an
 144 organization conducts its business with the different partners. Through integration of technical
 145 processes and businesses, organizations can strengthen their relationships with service partners
 146 and their customers, they can achieve unified integration within and beyond an enterprise, they
 147 can gain real time views for the accounts for customers, they can reduce costs, and increase
 148 operational efficiency. Therefore, B2B integration is the pervasive enabler of business strategies
 149 such as collaborative networks, collaborative e-commerce, supply chain management, and
 150 customer relationship in a multichannel delivery system including the Internet and wireless
 151 devices.

152 While application integration is the integration of internal applications in an enterprise, B2B
 153 *integration is the integration of data and business processes across multiple partners*. Both the
 154 enterprise application integration and the B2B integration are accomplished by data, application,
 155 and process integration and therefore, integration challenges in enterprise application integration
 156 and B2B integration have a lot in common and a single, integrated solution can solve them.



158 **Figure 1.3 B2B Integration**159 **1.2.1. Steps in building a B2B Integration Solution**

- 160 • **Plan** a B2B integration strategy: This involves stating clearly the business processes that
161 can be integrated with the partners over the Internet, the benefits the migration strategy
162 will provide and the resources required. The step should also encompass evaluation and
163 benchmarking of how others have implemented b2B integration.
- 164 • Determine the short-term and long-term **goals**:
- 165 • **Leverage existing systems**: Companies should evaluate how they can keep their existing
166 internal systems while extending information systems to its partners.
- 167 • Choose the **right solution** and **solution provider**.

168 **1.3. B2B Integration Patterns**

169 Businesses can make use of one or more of the integration patterns to achieve B2B integration.

170 They include:-

- 171 • **Data oriented integration**: The integration pattern integrates data across organizations
172 through batch processes, replication, data marts, data warehouses, and data federations.
173 Data sources exist independently and their data schema may change at any given time.
174 The sources run on different platforms and provide proprietary APIs(Samtani,
175 Healey&Samtani,2002). The integration pattern attempts to eradicate the use of
176 proprietary APIs in accessing data. Data from disparate internal data sources can be
177 accessed over an intranet and external data from various partners through a standard
178 interface.
179 Data oriented integration allows businesses to publish and share corporate data over the
180 internet regardless of their networking platforms, operating systems, or database systems.
181 The integration also supports unified information views to all the partners and update
182 across their systems.
- 183 • **Application oriented integration**: The integration pattern integrates distributed
184 applications by invoking the exposed interface of each of the organizations through
185 standard mechanisms such as APIs and RPCs. The pattern involves direct application-to-

186 application integration across organizations and across platforms over a network.
187 Application to application integration requires new and old technologies to integrate thus
188 realizing a common architecture thus allowing applications among businesses to connect
189 and coordinate data and events(Samtani, Healey&Samtani,2002).

190 Application oriented integration is based on request/reply interactions between clients
191 and the server. The middleware, therefore, must provide the adapters supporting
192 synchronous program invocation.

193 For a successful implementation of this pattern, organizations must give away autonomy
194 and develop applications cooperating with their partners closely. To make any changes,
195 informing and coordinating with the other partners is unavoidable. This makes the pattern
196 least inflexible rendering the pattern very expensive. The pattern also requires
197 authenticating strictly before executing functions and methods.

198 • **Portal oriented integration:** This integration pattern presents a consistent web interface
199 or presentation layer for major applications and major business processes to a user in any
200 organization in a personalized and a secured way. Portals provide web front-end that
201 supports key business functions that involve business transactions and sharing of
202 information between different partners, service providers, departments, employees, and
203 customers(Samtani, Healey&Samtani,2002). Through portals, secure and single point
204 interaction with diverse information, processes, and people is possible. Users use a web
205 browser to access and interact with applications that a company hosts. The content and
206 the data that is accessed reside virtually anywhere.

207 In B2B integration, web portals provide a quick and efficient way of establishing and
208 maintaining the relationships in a business and all interactions are done through
209 personalized services thus adding value to them. Partners can collaborate through portals
210 by engaging tools that help cross-organizational teams to communicate and work
211 together. The portals allow for partners to get information regardless of the distance
212 between partners and at any time.

213 However, in most cases, portal oriented integration does not achieve full B2B integration
214 as most portals do not have sophisticated tools for management of business processes.
215 Most of them lack tools that allow data to be transferred based on business events
216 automation.

217 • **Business process oriented integration:** The integration pattern integrating internal and
218 external business processes that spread across multiple organizations. The integration
219 pattern aims to implement integration based on rules of the business in order to improve
220 business efficiency.

221 The pattern includes logic and reasoning of doing business. It removes the limitations of
222 data oriented and oriented integration patterns by focusing on business processes and not
223 only the data(Samtani, Healey&Samtani,2002). To achieve this pattern, organizations
224 must involve design, model, automation, execution, and monitoring of the business
225 processes. An instance of business process integration may involve multiple application
226 and data integration at different levels and involving multiple steps.

227 **1.4. Benefits of B2B Integration**

228 a) **Dynamic business relationships:** B2B integration allows quick and flexible response of
229 dynamic business relationships and processes as business models and customer demands
230 change. Through B2B integration, business can bring into their range new associates and
231 automate business processes across enterprises in an easier, faster, and safer way.

232 b) **Real-time information across partners:** Through B2B integration, businesses can
233 exchange real-time, task-specific, and partner-specific information over the Internet in a
234 secure way. The organizations benefit from the 'power of now'. It gives companies the
235 'power of now'.

236 c) **Lower transaction costs:** B2B integration enables businesses to reduce transactional costs
237 and the complexity associated with manual transactions while they maintain complete
238 business logic.

239 d) **Participation in online marketplaces:** Through B2B integration, companies can build
240 digital market places and participate in multiple horizontal and vertical market places.
241 This cuts transactional costs, cuts production and inventory costs, and reduces exceptions
242 and other errors.

243 e) **Streamlining of business operations:** Through B2B integration, companies can automate,
244 reshape, and improve their business processes' efficiency through business process
245 management. The integration automates inter personal, inter-functional, and inter-
246 organizational activities of the business processes.

247 **1.5. Challenges of B2B Integration**

- 248 a) Internal application integration: A major challenge in B2B integration is the integration
249 of information among internal enterprise applications. Since B2B integration is
250 accomplished through multiple application systems, organizations must first integrate
251 their internal applications before implementing the B2B integration plan.
- 252 b) Disparate internal corporate data: When application data in organizations is scattered
253 across several databases, internal application integration becomes very complex.
- 254 c) System heterogeneity: For large companies conducting business with various partners,
255 the internal and external system heterogeneity is a big task. The organization's IT
256 infrastructure comprises of multiple applications running on multiple platforms.
257 Additionally, each of the partners is in a similar situation. This provides a complexity and
258 difficulty in integrating the technologies for heterogeneous and distributed system for
259 B2B integration.
- 260 d) Data security: Businesses need to find a complete B2B integration solution to link their
261 systems with those of their partners quickly, bring guaranteed delivery, transaction
262 traceability, and secure communications over the Internet. The transactions mostly
263 involve high value and sensitive data and therefore, there is a lot at stake making the
264 issue of security is extremely important.
- 265 e) Transaction integrity: Transaction integrity is the degree to which a transaction flowing
266 through a network reaches its destination without diminishing of its meaning, content, or
267 function. Since B2B applications are distributed across many organizations, maintaining
268 transactional integrity is a major challenge.
- 269 f) Process differences. In organizations different processes are handled differently even f in
270 the same industry.

271

272 **1.6. Approaches to B2B Integration**

273 **Manual B2B Integration**

274 Manual B2B integration is the integration process involving personnel (e.g. employees or
275 customers) to act as the interfaces between business to business applications and thus facilitate

276 their integration (Jones, 2011). Manual integration could be in the form of the collection of
277 information and entry of the information in multiple systems and consequently reading
278 information from those systems to respond to different business needs. In other cases, an
279 employee may have to get information from the database of one business, and then provide it to
280 an employee of the other business to enter it into the other business' database so that the business
281 can use the information. This form of integration requires very little technology investment.
282 However, manual integration has the following drawbacks:

- 283 • The manual integration approach is highly inconsistent and lacks scalability which poses
284 a high probability of inaccuracies in data
- 285 • When there are many businesses involved depending on the same data, the integration
286 becomes more complex
- 287 • As the complexity and the amount of data needed by a business and its partners increases,
288 or as the number of applications using the same data from different organisations
289 increases, organizations will require more and more people to maintain such manual
290 integration environment.

291 An environment relying heavily on manual integration is very inefficient, and restricts growth as
292 opposed to more automated techniques.

293 **Partially Automated Interconnection B2B Integration**

294 Partially automated B2B interconnection integration combines both the human effort and some
295 automation (Jones, 2011). The integration may involve a person in an area where the
296 corresponding automated solution is too expensive or difficult, or where the businesses requires a
297 human decision. In other parts, the systems between different businesses are usually
298 interconnected through a network.

299 Partially automated technique requires more technology investment as compared to manual
300 integration. However, once the businesses make the initial investment, the number of people
301 involved in integrating the different businesses' applications is often reduced. This reduction on
302 human involvement in this manner usually reduces costs and increases reliability.

303 Partially automated B2B integration is still not efficient enough, since it still requires the
304 intervention of some people in the middle of the process, for instance the need for human
305 intervention to transform data that is required in another system.

306 **Fully Automated interconnection B2B Integration**

307 Fully automated B2B interconnection integration removes people from the businesses process
308 entirely, although the process requires them to maintain the solution. Fully automated
309 interconnection his type of integration consists of applications and systems between different
310 organisations communicating through a series of interfaces and adapters (Jones, 2011). For
311 example, two databases from different organisations might share data, which is then
312 automatically transformed and committed to the second database from the first without human
313 interaction. Fully automated B2B integration removes the dependency on people. However, the
314 systems can be more expensive to implement and may not be practical for some business
315 problems. In many cases, organisations will still require people to make business decisions, and
316 often a person controlling a technical process as well is more efficient. The praised ‘fully’
317 automated B2B integration technique is arguably the reliable technique due to scalability,
318 consistency and efficiency derived in the process of sharing and exchanging business data.

319

320 **1.7. B2B Integration Components**

321 B2B integration has multiple components with differing priorities depending on the involved
322 organizations. Whereas it might be hard to incorporate all the B2B integration components in the
323 first phases of implementation, including majority of them at least in the long term B2B goals is
324 important. The most important B2B components include XML, the Middleware, integration
325 brokers, and wireless technologies.

326 **XML**

327 Extensible Markup Language is a technology that is based on open standards and aims to
328 standardize and simplify processes communication among organizations(Samtani,
329 Healey&Samtani,2002). It provides an open platform for organizations to communicate over a

330 network and thus it enables the dynamic ‘anywhere-to-anywhere’ interactions of businesses.
331 XML is the universal language, which makes data over a network meaningful and thus enables
332 different systems to recognize the data easily and allows for easy exchange of contents and
333 business documents. XML in B2B applications allow trading partners to avoid the cumbersome
334 process of mapping the other businesses’ process into complex electronic data interchange
335 messages. Businesses incorporating B2B integration must have XML-centric business processes
336 and their structure must support XML standards, enable process transformations, provide
337 applications links.

338 **Middleware**

339 Middleware is the software layer between the client and server applications providing a uniform
340 channel for the applications to communicate with each other(Samtani, Healey&Samtani,2002).
341 Middleware provides the platform that allows applications developed in different languages and
342 installed on different operating systems and data sources from different vendors to integrate.

343 **Integration Brokers**

344 Integration brokers are interface engines between two different third-party systems that provide
345 adapters for converting data to and from various third-party formats(Samtani,
346 Healey&Samtani,2002). Integration brokers contain message brokers, which are built on top of
347 messaging middleware and provide intelligent translation and routing message from the source
348 application to the target application. Message brokers enable content based, conditional, and
349 sequential routing of messages. Message brokers also function as message warehouse that stores
350 raw unprocessed messages for retrieval and archiving.

351 In B2B integration, integration brokers will enable the businesses achieve reliable and faster
352 integration. The brokers provide adapters for servers, packaged applications, legacy applications,
353 and databases. They also support all open standards and enable applications to communicate
354 irrespective of the protocol for communication. Integration brokers link applications both within
355 an enterprise and across business to business networks.

356

357 **Wireless Technologies**

358 Organizations need to provide their employee's and partners access to computing resources
359 anywhere they might be. The access is not completed if it is limited to basic features such as
360 emails. It should include hookup into applications enabling them be productive anywhere at any
361 time. Therefore, there is need for a solution that extends internet, intranet, and extranet
362 applications wirelessly to handheld devices and phones. Integrating mobile devices with the
363 internal and trading partners' application is an important part of B2B integration.

364 **3. B2B Integration Architectures**

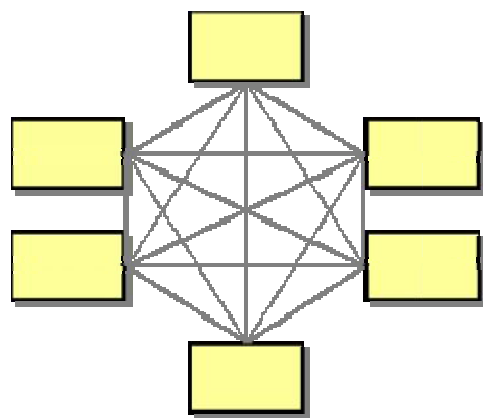
365 B2B integration can be supported by different architectures. One of the factors that determine the
366 architecture to be adopted is the *number of connections* to be made, that is the *number of*
367 *businesses to be interconnected*, the *size of those businesses*, and the *number business processes*
368 *that need integration* in those businesses (Samtani, Healey&Samtani,2002). Some architectures
369 work efficiently when there are a few processes or applications to be integrated. However, as the
370 number of processes/applications increase, alternative architecture is necessary. That is why we
371 propose the process to node architecture.

372 An important part of making B2B integration scalable is to increase the level of automation and
373 reduce human intervention. This has made fully automated B2B integration more viable,
374 scalable, and efficient as compared to the manual and semi-automated integrations. This
375 generally involves creating interfaces between businesses' systems along with predefined logic
376 that replaces the involvement of human beings. The choices for automated B2B integration
377 discussed in this paper are:

378 **a. Point-to-Point Integration**

379 Point-to-point integration is the pair-wise integration of different organisation's back-end
380 application systems. Every back-end application system in this architecture has an established
381 direct data transfer to transport messages between two connected back-end application
382 systems(Ramblings, 2012). An integration software mines data form one back-end application
383 system and transports it to the other back end application in which it is connected to.

384 Point-to-point integration may involve synchronous communication or asynchronous
385 communication. In synchronous communication, the software system extracts data from a back-
386 end application and invokes the other application synchronously to insert the data in it. Data
387 transformation on the data occurs after the extraction but before being taken to the receiving
388 application. In asynchronous communication, data is stored in an intermediary storage after
389 extraction where the integration software retrieves it from and inserts it to the receiving
390 application. The intermediary storage in asynchronous communication acts as an integration
391 buffer that mediates extraction and insertion speed and isolates application systems from each
392 other enabling application independence. Instead of intermediary storage for asynchronous
393 communication, persistent queues may be used. Where persistent queues are used, de-queuing of
394 messages is in the order in which they were queued.



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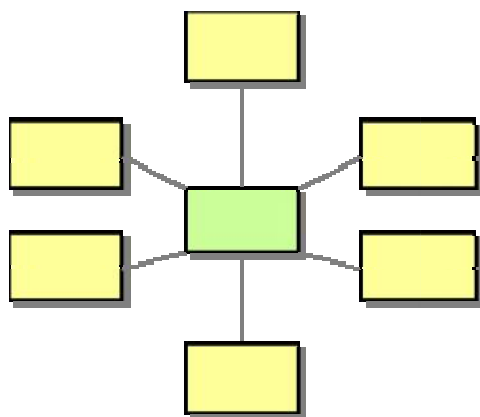
396 **Figure 3.1 Point-to-Point Integration**397 **b. Hub-and-Spoke Integration**

398 In a hub-and-spoke architecture, applications communicate through a central intermediary, called
399 a hub. The applications that are integrated in this architecture are known as spokes, and each
400 spoke communicates with the hub which then manages the communication with the other hubs
401 (Ramblings, 2012). In this case, application systems do not communicate with each other
402 directly. The hub performs the tasks of routing and passing data. The spokes only need interfaces
403 and connections to the hub.

404 In this case, adding application systems or making changes to an application system do not have
405 any effect on the other application systems. This offers the hub-and-spoke architecture its main

406 advantage, which is scalability. In comparison to the point-to-point approach, hub-and-spoke
407 architecture can support a larger amount of application systems easily and requires less
408 maintenance. However, the architecture has an added initial complexity of setting up the
409 middleware and converting existing applications to use the middleware APIs. A major drawback
410 of hub-and-spoke is the centralized nature. If there are network errors and connectivity to the hub
411 is down, then the all system comes to a standstill as no application will be able to communicate
412 with each other. However, a clustered solution where different machines run multiple instances
413 of integration brokers would avoid a situation where all the system goes down because of
414 connectivity problems to the broker.

415



416

417 **Figure 3.2 Hub and Spoke Integration**

418 **c. ASP Aggregation**

419 An enterprise, known as an application service provider (ASP) may install application systems to
420 its customers, known as subscribers. The subscribers rent access to the systems for their use. The
421 ASP hosts the application systems and subscribers can access the systems over the internet while
422 paying an access fee to the ASP. Subscribers get access to the hosted application systems
423 through a browser over the internet (Bussler, 2003). The subscriber's data reside at the ASP since
424 the application systems are part of them. If there is need to integrate local systems with the
425 hosted ones, the ASP must be involved and the integration solution reaches it through the
426 internet.

427 Many times, application systems of a business cannot be hosted by one ASP and they have to
428 work with other. Therefore, the business must coordinate with different ASPs at the same time to
429 integrate their hosted applications and inter-business applications. ASP aggregators provide a
430 single point of management for the hosted applications, whether within the business or inter-
431 business. ASP aggregators are service providers that act as gateways for other ASPs. The
432 aggregator allows enterprises to look at their hosted application systems in a homogenous
433 way(Bussler, 2003). For enterprises to communicate with other enterprises, the ASP aggregator
434 provides the integration functionality through its B2B integration server and therefore, provides
435 inter-business integration.

436

437 **d. Hosted Integration**

438 Hosted integration is a variation of the B2B aggregator integration. In this architecture, an ASP
439 does not host application systems for various businesses. The application systems are installed
440 locally at the businesses and an ASP will host an integration technology server. The ASP must
441 then define integration for the various businesses concurrently on the same installation(Bussler,
442 2003). Each of the businesses do not need to maintain its own integration server installation and
443 the single installation provides the communication needed by the partners realizing a B2B
444 integration.

445 **e. Reverse Hosting**

446 In reverse hosting, an ASP installs the integration software at the subscriber's side instead of in-
447 house. The subscriber is under full control of the data the integration software manages.
448 However, the ASP manages the integration software. Therefore the subscriber outsources
449 integration software management but retains full control of the data and the hosted
450 software(Bussler, 2003).

451 **f. Service Oriented Architecture (SOA)**

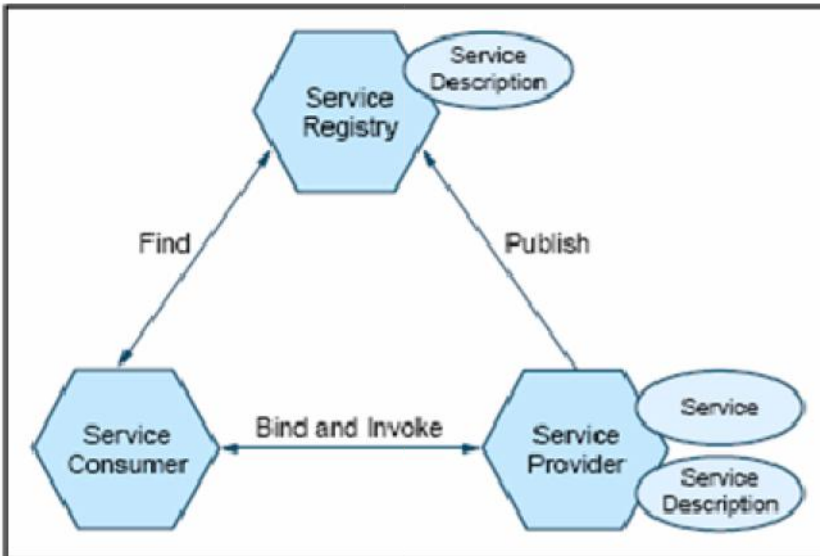
452 SOA is an architectural style that guides creation and use of business processes, which are
453 packaged as web services, throughout their lifecycle. It defines and provides the IT infrastructure

454 allowing different application systems to exchange data and participate in business processes
455 regardless of the programming languages or the operating systems underlying the systems
456 (Durvasula, 2006)¹. SOA represents a model in which functionality is decomposed into small,
457 distinct unit known as services. These services are distributed over a network and their
458 combination is reused to form business applications. By passing data from one service to
459 another, the services are able to communicate. They can also communicate by coordinating an
460 activity between the services (Bussler, 2003). SOA consists of service and event interfaces to
461 both legacy systems and newer applications that are built on top of platforms.

462 SOA architecture encourages creating loosely coupled business services by integrating disparate
463 applications regardless of their underlying technologies. SOA's one key goal is to maximization
464 of the reuse of application-neutral services in order to increase business and IT efficiency and
465 adaptability. SOA incorporates a style that supports loosely coupled services efficiently thus
466 enabling business flexibility in an interoperable, technology skeptical manner (Bussler, 2003).

467 Also SOA consists of a composite set of business services that support a flexible delivery model
468 with dynamically re-configurable end-to-end business process realization using event-driven,
469 interface-based service descriptions (Erl,2005).It provides the ability to invoke remote business
470 services and install them as local components in a different application, all without writing a
471 single line of low-level code.

472 SOA contains three main components, namely: Service provider, service broker, and a
473 subscriber. The service provider is responsible for creation and publishing of the service
474 interfaces, provision of the actual services, and provision of responses to any use of the services.
475 Service brokers are responsible for the registration and categorization of the public services by
476 service providers. Service brokers also offer search services for users to search for the registered
477 service providers and what they offer. Subscribers or the service requester are the actual users of
478 the services and they subscribe the services from the service providers (Durvasula, 2006)².



479

480 **Figure 3.3 SOA components**

481

ANALYSIS AND SUGGESTIONS

482 Traditional integration methods are great and have worked wonderfully especially messaging.
 483 Most common integration practice is to achieve short-term ad-hoc objectives by creating
 484 dedicated point-to-point links between the subsystems everywhere it is necessary. Most of the
 485 links are established between components of the process and control layer, where supervisory
 486 control systems receive data from plant-floor devices and subsystems.

487 After years of establishing ad hoc links, the interconnection network becomes very complicated
 488 and chaotic causing that we have to deal with the following problems:

- 489 1. Difficult modification and maintenance – each new system will require new links making
 490 the structure more and more complex and deepening chaos of communication.
- 491 2. Inefficiency – a lot of the associations are based on a common communication medium,
 492 sometimes of a low quality, e.g. enterprise field controller network – the complex
 493 structure will necessitate transferring the same data over the network many times and,
 494 finally, cause a waste of the bandwidth.

- 495 3. Costs – if communication is based on the third-party toll infrastructure, the fee for the
496 data transfer may be significant. Additionally, a strong dependence on the independent
497 operator increases.
- 498 4. Partial interoperability –the data presentation and description at the link sink is precisely
499 suited to the systems it services and, therefore, data cannot be accessed directly by other
500 systems.
- 501 5. Mess – in a real world enterprise there can be tens, hundreds or even thousands of
502 subsystems in every layer (in the figure above there are only a few components).
503 Maintenance and documentation of such a complex architecture is a real challenge for
504 administrators.
- 505 6. Anarchy – if subsystems have different methods of authorization, authentication and user
506 rights management, it is almost impossible to keep an appropriate level of security. As a
507 consequence, some data can be lost because the rules are too weak or communication
508 cannot be established because the rules are too strong.

509 Often four Strategies are thought of in B2B integrations;

- 510 1. Takeover and merger.
511 2. Keep both systems, and develop them to have the same functionality.
512 3. Replace both systems with a new one.
513 4. Select the best systems from each company and combine them.
514 5. Select one company's

515 CONCLUSION

516
517 B2B integration has many advantages; One integrated platform for all integration work, Already
518 integrated integration technologies, Service levels apply without limitation: transactions,
519 reliability, recovery, scalability, security etc.

520 I suggest developing an easy way to map a process to a node. The node can be a product, a
521 service point, a resource or even a deliverable in a business process. Thus the integrating
522 business have a clear view of the requirement on basis of a holistic picture not at some point of

523 need. Implementation can then take a combination of technologies but most importantly having
524 already identified the perfect architecture of integration - a process to node map.

525

526

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