Original Research Article

Effects of Price insurance programs on supply response: a case study of corn farmers in Quebec

ABSTRACT (ARIAL, BOLD, 11 FONT, LEFT ALIGNED, CAPS)

ABSTRACT:

Aims: This study examines the supply response of corn in the province of Quebec. **Study design:** A time series design is implemented.

Place and Duration of Study: Our analysis covers the period from 1985 to 2013 and uses the data of corn production in the province of Quebec.

Methodology: A generalized autoregressive conditional heteroskedasticity (GARCH) process is used to model output price expectations and its volatility.

Results: We found that application of the Farm Income Stabilization Insurance in Quebec neutralizes the adverse effects of price volatilities on corn production and generates a market power for corn producers. The change in the producers' attitude towards risk is other implication of the insurance program.

Conclusion: These results imply that implementation of the insurance program in the province of Quebec leads to an increase of corn production and consequently this increase in production can impose more compensation cost (paid by the insurance program) to governments.

Keywords: price volatility, GARCH, corn supply response, effective price, market price

1. INTRODUCTION

Many types of risks affect agricultural activities; they include the risk of production (including climate risk, production yield risk, and disease), the risk associated with a possible change in government policies, the risk associated with fluctuations in the exchange rate, price risk and the risk of competition in international markets (Antón, Kimura and Martini, 2011). These risks increase uncertainty for agricultural producers and affect their behavior because they make it more difficult to estimate income, cost, and agricultural profit. The effects of these fluctuations on producers' well-being justify the implementation of risk management strategies, intended to reduce the adverse effects of risks through identifying potential risks and planning risk-handling activities.

33 Several studies show that price risk is perceived as an important source of risk in many 34 countries (Antón and Kimura (2011); Palinskas and Székely (2008); Hall et al. (2003); Patric 35 et al. (1985)). Agricultural prices are very volatile and do not follow a particular trend (Rezitis 36 and Stavropoulos, 2010; Rodríguez et al, 2010; European Commission, 2001). Given the lag 37 between the production decision and marketing, farmers make decisions based on their 38 expectations about prices. Therefore, price volatility leads to income fluctuations and affects farmers' welfare. Several empirical studies have focused on analyzing the effect of price 39 40 volatility on famers' production decisions.¹

Behrmann (1968) analysed the effects of variability of prices and yields on supply response of four major annual crops - rice, cassava, corn and kenaf in Thailand during the period of 1937-1963. He has examined the Nerlovian dynamic total supply response model incorporating the standard deviation of the price and yield in the last three periods, as risk factors, in this model. However, this was criticized for the fact that the Nerlovian price expectation model is not consistent with changing variance of the subjective probability distributions.

48 Ryan (1977) introduced a simple linear model in which price risk variables were initially 49 constructed from the variance and covariance of pinto bean and sugar beet prices during the 50 three preceding years. The fixed weight lag scheme proposed by Fisher is used to weight 51 these variance terms.

52 Traille (1978) analyzed the US onion supply response to price risk. He has modeled the 53 price risk using the difference between expected price and actual price. In this study, 54 expected price is assumed to be a function of past observations on price.

Seale and Shonkwiler (1987) have developed sub-regional supply and production models for
 U.S. watermelons. These authors modeled price expectation and price risk using rational
 expectation and the difference between expected and actual price respectively.

Holt and Aradhyula (1990), Holt (1993), Rezits and Stavropoulos (2008) and Rezits and Stavropoulos (2010) have modeled price volatilities using a GARCH model. In these studies, Holt (1993) used a rational price expectation model while the others suppose that prices follow an autoregressive form. Mbaga and Coyle (2003) used the Autoregressive Distributed Lag model (ADL) to analyze the reaction of beef production to price risk. They modeled price expectations and price volatility by the naive expectations model and squared errors of prediction respectively.

65 However, these studies assume that price volatility is a source of risk that reduces 66 production, but this variable cannot be presented as a measure of risk in all conditions. Implementation of price insurance programs is an example of situations in which the price 67 68 risk would not significantly affect the production decision. Price insurance is a risk 69 management tool, which allows producers to protect themselves against unexpected output price declines beyond market expectations. Consequently, application of these programs 70 71 would result in non-significant effect of price volatility on production and provide an incentive 72 to increase production. In this study, we will show that implication of a price insurance 73 program, as a risk-handling tool, neutralizes adverse effects of price volatility on agricultural 74 production.

¹ Dalal and Alghalith (2009) and Bobtcheff and Villeneuvey (2010) theoretically analyzed the impact of two sources of uncertainty, namely uncertainty on output price and on input price. For these authors, increasing the price risks (inputs and outputs) should reduce production.

This study focuses on price risk because of the high volatility of agricultural input and output prices (Huchet-Bourdon, 2012; FAO, 2011). The objective of our study is to explore the supply response of corn in the province of Quebec taking into consideration the presence of a price insurance program (ASRA) in this province and thus providing useful information to policy makers about the implications of Program ASRA.

80 Corn cultivation is the third most important in the world after wheat and rice and remains one 81 of the most important crops in Canada, particularly in the east (Lichtfouse and Goyal, 2015). 82 Field corn is also Canada's third most important grain crop after wheat and barley (Agriculture and Agri-food Canada).² The province of Quebec produces 33% of the corn 83 84 representing the second corn producer of Canada (Agriculture and Agri-food Canada 2006). 85 In Quebec's agricultural sector, an important consideration is the existence of the Farm Income Stabilization Insurance Program (Assurance Stabilisation du Revenue Agricole, ASRA).⁵ Under this program, the government compensates producers when the market 86 87 price is less than the production cost. Consequently, ASRA reduces losses associated with 88 89 price risk. Because of this insurance program, the market price is different from the price 90 received by Quebec producers (effective price)⁶. This program may thus change supply 91 response to prices. Consequently, we estimate two empirical models: one including corn supply response versus market prices⁷ and other including corn supply response versus 92 93 effective prices⁸.

94 First, in this study we analyze the behavior of corn producers in Quebec towards risk in absence of the price insurance program. Then we analyze if implication of ASRA as an 95 96 insurance program can manage the price risk and increase the welfare of producers. In other 97 words, we analyse if under the insurance program the production decision is still sensitive to 98 risk factors. Given that the insurance program is intended to protect Quebec producers 99 against unexpected output price declines below production cost, we expect this program 100 neutralizes the negative effects of price volatility on producer's well-being. In addition, it 101 would be of interest to study the implications of the insurance program on the sensitivity of 102 production function to different risk factors. Furthermore, given that insurance program 103 reduces losses associated with price risk, it is consistent to study if the implementation of 104 this program affects the risk aversion of producers.

² http://www.agr.gc.ca/fra/?id=1299248319435

³http://www.agr.gc.ca/eng/industry-markets-and-trade/statistics-and-market-information/by-product-sector/crops/crops-market-information-canadian-industry/market-outlook-report/corn-situation-and-outlook-june-2009/?id=1378841170965

⁴ Between the years 2009-2012, 76% of Quebec corn production was destined to animal feed (Statistics Canada and FPCCQ). See at http://www.grainwiz.com/industry/guebecmarket

⁵ The sectors supported by ASRA, which reached their peak in 2002, comprise: fattened calves, steers, grain-fed calves, piglets, pigs, lambs, oats, wheat, corn, potatoes, milk calves, canola, barley, soybeans and apples.

⁶ Although over estimation period, program Regime d'assurance du revenu brut (RARB) is also applied in the province of Quebec, but this program is not directly linked to producer prices. For this reason we supposed that this program is not directly linked to production decision. However ASRA directly affects the price received by producer.

⁷ The model including market prices represents absence of ASRA.

⁸ Specification of the model including effective prices includes the premium paid to producers under program ASRA, Programme canadien de stabilisation du revenu agricole (PCSRA,2003-2006) and program agri-stability (since 2007).

105 In this study, we assume that prices follow an autoregressive process, and an asymmetric 106 generalized autoregressive conditional heteroskedasticity (Asymmetric GARCH) process is 107 adapted to model the price volatility. This technique is appropriate when modeling 108 agricultural price volatilities because it allows unconditional variance to vary over time. 109 Furthermore, modelling price volatilities by the Asymmetric GARCH model, allows us to 110 investigate the possible asymmetric effects of price shocks. The possible existence of 111 asymmetry of corn price volatility can provide useful information about market structure.

112 The rest of the paper is structured as follows. The second section presents the econometric 113 model of corn production and data. Then the empirical results are explained, and the final 114 section presents the implications and conclusions of the study.

115

116 2. METHODOLOGY

- 117 118 2.1. Supply response function
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120 Following Rude and Surry (2014), we assume that producers have a constant absolute risk 121 aversion, and that the price distribution is normal. Under these conditions, the objective

122 function of the producer is written as follows:

1. $MAX: P^eS = C(S) - \frac{1}{2}S^2h^e$

Where P^e is price expectations, h^e is price variance, S is corn production, A is the absolute 123 risk aversion parameter, S^{\pm} is square value of production and C(3) is the cost function. Profit 124 maximization by the producer allows us to derive the following production function: 125

2. $S_t = \gamma_0 + \gamma_1 F C^{\circ} t + \gamma_{21} F F^{\circ} t + \gamma_8 h_{Ct}^8 + \gamma_{41} h_{Ft}^8 + \gamma_8 \sum_i S_{t-i} + \gamma_6 T_t + \sigma_{1t}$

Where PC is the expected price of corn (as output), PF the expected price of fertilizer⁹ 126 127 (as input), the volatility of corn prices, the fertilizer price volatility and ent the error term. We assume that, in the long term, production adjusts to its desired level (Nerlove, 128 1956) and we incorporate lagged dependent variables (Σ_{1}, S_{-1}) in the model.¹⁰ To capture 129 the effect of technological progress, we incorporate a trend variable (T_r) . 130

Seeds and fertilizer are two principal inputs in the production of corn. The autocorrelation between the residuals of the seed price equation led us to remove this input from the model.

Production lags imposed on the model are determined by the VARSOC method. This method reports the final prediction error (FPE), Akaike's information criterion (AIC), Schwarz's Bayesian information criterion (SBIC), and the Hannan and Quinn information criterion (HQIC) lag order selection statistics for a series of vector autoregressions of order 1 to maximum lag. A sequence of likelihood-ratio test statistics for all the full variables of order less than or equal to the highest lag order is also reported. However, our tests suggest one lag in the model.

132 **2.2. Price expectation**

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Following Rezitis and Stavropoulos (2010), we assume that prices follow the autoregressive process (AR):

3. $P_t = \beta(L)P_t + \varepsilon_{2t}$

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$\mathcal{E}_{2t} \mid \mathcal{Q}_{t-1} \simeq N(0, h_t)$

138 where $\beta(L)$ is a polynomial lag operator, $P_{\rm E}$ is current price, $\varepsilon_{\rm 2t}$ is an error term, $q_{\rm r-1}$ is the 139 information set of all past states available in period t-1 and $h_{\rm E}$ is the conditional variance of 140 $\varepsilon_{\rm t}$.

The Bayes Information Criterion (BIC) was used to determine the appropriate order of corn
 market and effective price equations while using the general to specific method of selecting
 the appropriate order of the fertilizer price equation.¹¹ Consequently, price equations are as

the appropriate order of the fertilizer price equation.¹¹ Consequently, price equations are as
 follows:

4. $PC_t = b_0 + \sum_{i=1}^{n} b_i PC_{t-i} + c_1 G_t + c_2 T_t + \varepsilon_{2t}$

145 With:

- 146 L=3 If our model includes market prices.
- 147 L=1 If our model includes effective prices.

5. $PF_{t} = b_{0}^{n} + b_{1}^{n}PF_{t+1} + b_{2}^{n}PF_{t-2} + b_{3}^{n}PF_{t-2} + +c_{1}^{n}G_{t} + c_{2}^{n}T_{t} + \varepsilon_{2t}$

148 Where $\mathbb{P}C_t$, and $\mathbb{P}T_t$ represent corn price and fertilizer price respectively. The dummy variable 149 (G_t) is introduced to capture the effect of structural changes. These structural changes 150 generated by the oil price increase after 2006, engender the rise in agricultural prices. 151 (Baumeister and Kilian, 2014). The study of Avalos (2014) confirms the changes in dynamic 152 of corn price after 2006, which is related to oil price variation. T_t captures the effect of a trend 153 on prices.

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155 **2.3. Variance modeling**

156 Unlike the other time series models, generalized autoregressive conditional 157 heteroskedasticity models (GARCH) allow the conditional variance to vary over time, which 158 is very relevant given the dynamics of agricultural prices. This characteristic of these models 159 led us to use GARCH models to model price volatilities.

¹¹ Using BIC to determine the order of the fertilizer price equation has caused autocorrelation between the residual of the input price equation.

160 An asymmetric GARCH model is used to investigate the possible asymmetric effects of price shocks. In this model, the past values of the error terms $(\sum_{i=1}^{n} S_{i} = 0)$ are added to the 161 162 price variance equation. These terms allow positive and negative shocks to have different 163 effects on volatility. In this model the volatility is defined as:

6.
$$VAR(\varepsilon_t]\varepsilon_{u,u} < t) - h_t^e - \alpha_0 + \sum_{l=1}^{e} \alpha_l \varepsilon_{2(t-l)}^e + \sum_{l=1}^{p} \beta_l h_{t-l} + \sum_{l=1}^{e} \gamma_l \varepsilon_{2(t-l)}$$

According to equation 6, the conditional variance (ht) is defined as a linear function of q 164 165 lagged squared residuals and p lagged past conditional variances. The following restrictions 166 are imposed to ensure that the conditional variance is strictly positive:

$$\alpha_0 > 0, \alpha_l > 0$$
 and $\beta_l >$

167 The stationarity of variance is guaranteed by $\sum_{i} \alpha_{i} + \sum_{i} \beta_{i} \ll 1$ (Bollerslev, 1986). Further, if 168 the prices do not show the ARCH effect, we use simple moving variance to incorporate price 169 170 volatility in the model.

The residual test of price equations reveals the presence of serial auto-correlations in the 171 squared residuals of the market and effective price of corn. This is one of the implications of 172 173 the ARCH effect in the model, which led us to run the Lagrange Multiplier test to ensure the presence of heteroskedasticity in these equations. The results of this test, applied to 174 175 equation 4 indicate that the hypothesis of no ARCH effect can be rejected at the 5% level of 176 significance (Table A1 and Table A2). Consequently, we have modeled the volatility of the 177 market and effective price of corn by a GARCH model. The order of the GARCH model is determined by a visual examination of the correlogram of the squared residual of the price 178 equation and the results of the Ljung-Box (1976) Q test (Bollerslev, 1988).¹² Then, to model 179 180 corn price volatility, equation 6 can be written as follows:

 $h_{ct} = \alpha_0 + \alpha_1 s_{2(t-1)}^2 + \Theta_1 \varepsilon_{2(t-1)}$

181 Where h_{ot} is the volatility of the corn price.

182 Further, the residual test of the fertilizer price equation and the Lagrange Multiplier test (Table A3) confirm the lack of ARCH effect in the fertilizer price equation. For this reason, we 183 184 have incorporated simple moving variance of fertilizer price in the model.

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186 2.4. Estimation approach

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188 Variables PC , PF, , M, and M, generated by the GARCH model can be used to 189 estimate equation 2. Pagan (1984) concluded that using variables generated by stochastic 190 models to estimate a structural equation could cause biased estimates of the parameters' 191 standard deviations. One of the methods used to avoid this problem is the Full Information 192 Maximum Likelihood (FIML) method. This method simultaneously estimates the supply 193 response function, the price equation and the GARCH process parameters. Considering

¹² Visual examination of the correlogram of the squared residual of the price equation and the results of the Ljung-Box Q test (1976) propose ARCH(1) model for modeling market price and effective price variance.

194 system of equations 8 (the model of market prices) and 9 (the model of effective prices), the 195 joint distribution of ε_{1r} , ε_{2r} and ε_{3r} is written as follows:

8.
$$\begin{bmatrix} S_t = \gamma_0 + \gamma_1 P C^{e}{}_{t} + \gamma_{21} P P^{e}{}_{t} + \gamma_8 h \xi_t + \gamma_{41} h \xi_t + \gamma_8 \Sigma_t S_{n-1} + \gamma_8 T_t + \sigma_{1n} \\ P C_t = b_0 + \Sigma_{t-1}^3 b_t P C_{t-1} + \sigma_1 C_t + \sigma_2 T_t S_{tt} \\ P F_t = b_0^{e} + b_1^{e} P F_{t-1} + b_2^{e} P F_{t-2} + b_2^{e} P F_{t-2} + \sigma_1^{e} C_t + \sigma_2^{e} T_t + S_{2t} \end{bmatrix}$$

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9.
$$\begin{bmatrix} S_{t} = \gamma_{0} + \gamma_{1}PC^{e}_{t} + \gamma_{21}PF^{e}_{t} + \gamma_{0}h\xi_{t} + \gamma_{41}h\xi_{t} + \gamma_{0}\sum_{i}S_{t-i} + \gamma_{0}T_{t} + s_{1t} \\ PC_{t} = b_{0} + b_{1}PC_{t-1} + c_{1}C_{t} + c_{2}T_{t} + S_{2t} \\ PF_{t} = b_{0}^{t} + b_{1}PF_{t-1} + b_{2}PF_{t-2} + b_{0}PF_{t-2} + c_{1}C_{t} + c_{2}T_{t} + S_{2t} \end{bmatrix}$$

10.
$$\varepsilon_{t} = \begin{bmatrix} \varepsilon_{1t} \\ \varepsilon_{2t} \\ \varepsilon_{3t} \end{bmatrix} \sim N \begin{bmatrix} 0 \\ 0 \\ 0 \end{bmatrix}, \begin{bmatrix} \sigma_{11} & \sigma_{12} & \sigma_{13} \\ \sigma_{12} & h_{Ct} & \sigma_{23} \\ \sigma_{13} & \sigma_{23} & h_{FT} \end{bmatrix}$$

197 Where $\begin{bmatrix} \sigma_{11} & \sigma_{12} & \sigma_{13} \\ \sigma_{12} & h_{CT} & \sigma_{23} \\ \sigma_{13} & \sigma_{23} & h_{FT} \end{bmatrix} = \prod_{t}$ represents the variance-covariance matrix. The log-likelihood

198 function of the above system is given as follows:

11.
$$t_{\mathcal{F}}(\Theta) = 0.5 \sum_{r=1}^{r} t_{r}(\Theta)$$

12. $t_{r}(\Theta) = -log |\prod_{r}| - \varepsilon_{r}^{r} \prod_{r}|^{-1} \varepsilon_{r}$

199 **2.5. Data** 200

Our analysis covers the period of 1985 to 2013, and the supply response model is based on annual data. Data on seeded area of corn (corn production) are obtained from Statistics Canada,¹³ and are expressed in Hectares.

Canada,¹³ and are expressed in Hectares.
 Corn market prices¹⁴ and are obtained from Statistics Canada.¹⁵ The effective prices are
 built by adding compensation under the Farm Income Stabilization Insurance program, Agri Stability program and Canadian Farm Income Stabilization program (PCRA) to market prices
 (these programs are complementary). Compensation values are from the *La Financière agricole* (provincial government agency) website.¹⁶

Fertilizer prices are from Statistics Canada¹⁷. Following Rezitis and Stavropoulos (2010), all prices are deflated by the consumer price index¹⁸ (2002 = 100). Table 1 presents some statistics of the data used in the analyses.

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Variable Mean Minimum Maximum PC (Corn market Image: Construction of the second	Standard- deviation
price explained by dollars per ton) 1.7 0.99 3.03	0.41
PF (fertilizer price explained by 0.38 0.23 0.77 dollars per ton)	0.14
S (Corn supply explained by 340 350 225 000 449 000 hectare)	68 336.9
PCEF(Corn effective price 2.15 1.35 3.91 explained by	0.5

¹³ Table 001-0010

¹⁴ Commodity prices are collected at point of first transaction, where fees deducted before a producer is paid are excluded (for example, storage, transportation and administration costs), but any bonuses and premiums that can be attributed to specific commodities are included. Commodity-specific program payments are not included in the price.

¹⁵ Table 002-0043

http://www.fadq.qc.ca/statistiques_et_taux/statistiques/assurance_stabilisation/historique_pa r_produit_dassurance.html

¹⁷ The Farm Input Price Index (FIPI) measures the change through time in the prices received for agricultural commodities at the first transaction point. Much of the price information used in compiling the index is obtained from a monthly survey of farm respondents throughout Canada, tables 3280001 and 3280015.

¹⁸ Price deflation by the industrial products price index (IPPI), as estimated by Rude and Surry (2014), generates the autocorrelation in the squared residuals of GARCH.

dollars per ton)

3. RESULTS AND DISCUSSION 220

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Table 2 provides the results of unit root tests. Augmented Dickey Fuller (ADF) and Philips-222 223 Perron (PP) tests were conducted. The VARSOC method was used to determine the optimal

- 224 lag of variables.
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Table 2. Results of unit roots tests

	Model without intercept and v	vithout	Model with inte and without tre		Model with ir and tre	
	augemented Dickney Fuller (ADF)	Philips - Perron (PP)	augemented Dickney Fuller (ADF)	Philips - Perron (PP)	augemented Dickney Fuller (ADF)	Philips - Perron (PP)
PC (3 lags)	-1.418	-1.181	-4.036 ^c	-3.715 [°]	-3.992 ^c	- 3.680 ^a
PF (2 lags)	-0.560	-0.44	-0.616	-0.993	-2.106	-2.373
S (1 lag)	1.1	-1. 534	-1.529	1.143	-1.428	-1.651
PCEF (1 lag) (4 lag)	-0.807	-0.738	-4.191°	-3.765 [°]	-4.601 ^c	-4.097 ^c

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228 Corn seeded area and fertilizer price variables are non-stationary, while the results regarding corn market and effective price are mixed. This justifies the incorporation of trend variable in 229 230 price equations as well as in production equation.

231 3.1. Price analysis 232

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234 Tables 3 and 4 present the results of output and input price equations used to construct 235 output and input price expectations. The equations of predictions are used as structural model equations. 236

The estimation results of the output price equations are presented in Table 3. 237

Table 3. Results of corn price equation

Parameter	Variable	Coefficient	Coefficient
		(Model including market prices)	(Model including effective prices)
		Conditional mean	
b ₀	1	0.29(0.000)	0.43 (0.000)
b ₁	PC _{t-1}	1.37 (0.000)	0.85 (0.000)
b ₂	PC _{t-2}	-0.58(0.000)	-
b ₃	PC _{t-3}	0.10(0.000)	-

C ₁	Gt	0.06(0.000)	0.003(0.90)
C ₂	T _t	-0.0009(0.000)	0.0009 (0.001)
		Conditional Variance	
α_0	1	0. 005 (0.000)	0.02 (0.000)
α1	ε ² _{2(t-1)}	0.94 (0.000)	0.30 (0.000)
θ_1	ε _{2(t-1)}	0.06 (0.000)	0.12 (0.000)
Test of ma	arket price equa	ation's residual generated by the a	autoregressive (AR) model (ϵ_{2t}
0(0)			
Q(6)		6.5 (0.37)	5.57 (0.47)
Q(12)		12.19 (0.43)	15.860 (0.20)
Q(18)		13.58 (0.76)	20.14 (0.32)
Q(24)		15.17 (0.91)	31.13 (0.15)
Q ² (6)		32.93 (0.000)	8.94 (0.18)
Q ² (12)		77.41 (0.000)	30.64 (0.002)
Q ² (18)		81.16 (0.000)	37.90 (0.004)
Q ² (24)		82.43 (0.000)	48.82 (0.002)
Test of n	narket price eq	uation's residual generated by the	e SAARCH model ($\epsilon_{2t} \cdot h_t^{-0.5}$)
		0	
Q(6)		8.66(0.19)	6.00 (0.42)
		8.66(0.19) 11.28(0.51)	6.00 (0.42) 12. 17 (0.43)
Q(6)			. ,
Q(6) Q(12)		11.28(0.51)	12. 17 (0.43)
Q(6) Q(12) Q(18) Q(24)		11.28(0.51) 12.87(0.80)	12. 17 (0.43) 15.20 (0.65)
Q(6) Q(12) Q(18)		11.28(0.51) 12.87(0.80) 19.5 (0.72)	12. 17 (0.43) 15.20 (0.65) 28.65 (0.23)
Q(6) Q(12) Q(18) Q(24) Q ² (6)		11.28(0.51) 12.87(0.80) 19.5 (0.72) 1.03(0.98)	12. 17 (0.43) 15.20 (0.65) 28.65 (0.23) 3.24 (0.77)

According to the results, the coefficients of autoregressive terms of the price $(b_1, b_2 \text{ and } b_3)$ are significant at the 1% level. The coefficient of the conditional variance expressed by α_1 is significant, which indicates time-varying volatility. Furthermore the coefficients of conditional variance of market price and effective price sum less than unity ($\sum_{i=1}^{r} \alpha_i + \beta_i = 0.94$ and 0.30 respectively), implying persistent volatility.

The coefficient of asymmetry factor of shocks (θ_1) is significant at 1%, which confirms the 243 presence of an asymmetric effect of shocks on volatility. The positive sign of θ_1 indicates 244 that a positive shock in price causes more volatility than a negative shock of the same 245 magnitude. This can be justified by strong position of corn producers in Quebec market, in 246 247 the way that they can benefit unexpected positive shifts in demand by increasing the price but in the case of unexpected negative shifts they are not force to cut their prices (Rezitis 248 and Stavropoulos, 2010). This is consistent with the structure of the Quebec corn industry which is characterized by small numbers of big producers¹⁹. This market power can also be justified by implementation of the insurance program which compensates the negative 249 250 251

¹⁹ In the province of Quebec 6160 corn farms devoted 402,441 Hectares of land in 2011(Statistic Canada, table 004-0003).

shocks of price and consequently leads to less volatility in the case of negative shocks thanpositive shocks.

254 Finally the Ljung-Box Q statistic test was applied to the residuals (\mathcal{E}_{zz}) and the squared residuals (Far) of corn price equations to analyze the performance of the model. The results 255 of this test on \mathcal{E}_{zt} and \mathcal{F}_{zt} support the non-rejection of the hypothesis that the residuals of 256 the output price equations are white noise, and the hypothesis for the absence of the ARCH 257 258 effect is rejected. These results are one of the implications of the GARCH model presented 259 by equations 4 and 7 (Bollerslev 1987). The application of an appropriate order of GARCH 260 removes the correlation of squared residuals (Giannopoulos, (1995)). The Ljung-Box test applied to residuals and squared residuals of the SAARCH model indicates the absence of 261 262 correlation between the residuals and squared residuals.

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270 Table 4 presents the estimated parameters of fertilizer price (equation 5).

Table 4. Re	sults of fertiliz	er price equation
Parameter	Variable	Coefficient
		Vlean
b" ₀	1	0.05(0.01)
b" ₁	PF _{t-1}	0.88 (0.000)
b"2	PF _{t-8}	-0.49(0.000)
b" ₃	PF _{t-9}	0.42(0.000)
C " ₁	Gt	0.04(0.013)
C"2	Tt	0.0002(0.25)
Residu	ual test of fert	ilizer price equation (ϵ_{3t})
Q(6)		2.95 (0.81)
Q(12)		9.81 (0.63)
Q(18)		10.68 (0.91)
Q(24)		13.55 (0.95)
Q ² (6)		1.22 (0.98)
Q ² (12)		6.56 (0.88)
Q ² (18)		7.94 (0.98)
Q ² (24)		8.22 (0.99)
	P-values are	e in parentheses

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According to the results of Table 4, the coefficients of autoregressive terms of fertilizer (\mathbf{b}_{1}^{r} , \mathbf{b}_{2}^{rr} and \mathbf{b}_{3}^{rr}) are significant at the 1% level.

The Ljung-Box Q statistic test, applied to the residuals (\mathcal{E}_{gr}) and the squared residuals (\mathcal{E}_{gr}) of the fertilizer price equation, affirms the absence of correlation between the residuals and

the squared residuals of the input price equation.

278 **3.2. Supply response**

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A Maximum Likelihood method was used to estimate the equations of structural model. The estimation of coefficient of determination (R²) confirms the good specification of the model (table 5). Finally, the Ljung-Box Q statistic test, applied to the squared residuals of supply response equations attests absence of ARCH effect in the model (table 5). The same result is found for the residuals.²⁰

Table 5 presents the results of the estimation of the structural model constructed by output price expectation, input price expectations, output price volatility and supply response equation.

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		Coefficient	Coefficient
Parameter	Variable	(Model including market prices)	(Model including effective prices)
Yo	1	-17800000 (0.000)	-18800000 (0.001)
γı	PCt ^e	88128.6 (0.05)	85171.38 (0.10)
Y 21	PFt ^e	-49029.8 (0.005)	-29913.13 (0. 10)
γ ₃	h ^e ct	-1267520 (0.08)	-995104.9 (0.38)
Y41	h ^e _{Ft}	-3283563 (0.008)	-3064009 (0.11)
γ ₅	SU _{t-1}	0.55 (0.001)	0.45 (0.009)
Y6	Tt	8953.5 (0.002)	9477.14 (0.001)
	F	Residual test of supply equation (ϵ_{1t})	.)
Q(3)		2.42 (0.48)	4.84 (0.18)
Q(6)		2.65 (0.85)	6.07(0.41)
Q(9)		3.60 (0.93)	7.71 (0.56)
Q(12)		4.10 (0 98)	9.33 (0.67)
Q2 (3)		0.27 (096)	1.78 (0.62)

Table 5. Results of corn supply response

²⁰ The autocorrelation between the residuals of the model was examined by several tests, namely Ljung-Box (Table 5), Harvey, and Guilkey (Table A4 and A5). There is concordance between the results of these tests regarding the absence of residual autocorrelation of the model.

	Dualuas and i	e la elle elle elle elle	
	R ² =0.67		R ² =0.88
	_	Adjusted	Adjusted
Q ² 12)		0.37 (1.00)	8.16 (0.77)
Q ² (9)		0.30 (1.00)	5.13 (0.82)
Q ² (6)		0.28 (0.99)	2.85 (0.83)

P-values are in parentheses

292 The coefficient of the expected price of corn (γ_1) has a positive sign, as expected. However, 293 the coefficient of the expected price of fertilizer (y_{π_i}) is negative, implying a decrease in corn production following an increase in the input price, which is also expected. The negative sign 294 295 of the coefficients of corn price volatility and fertilizer price volatility (respectively γ_2 and γ_{41}) implies that production responds negatively to an increase in volatility. These results are 296 297 consistent with prior studies (such as Holt and Aradhyula (1990), Holt (1993), Rezits and 298 Stavropoulos (2008), Rezits and Stavropoulos (2010), and Rude and Surry (2014)). The 299 coefficient $\gamma_{\rm s}$ shows the adjustment speed to desired output. The coefficient $\gamma_{\rm s}$ captures the 300 effects of the corn production trend.

The results illustrate the significant effect of risk factors (expected output and input price, as 301 302 well as variance of input and output price) on corn production in the absence of insurance 303 program. However, variance of output and input price can not affect corn production when insurance program is implemented. It is not surprising since insurance program is intended 304 305 to stabilize the producers' income in Quebec. In other words, this program prevents 306 producers' income fluctuations following price volatility and thus this insurance program 307 engenders corn production (as a product covered by the insurance program) not to be 308 affected by price volatilities. Consequently we can conclude that implementation of 309 insurance program in the province of Quebec was successful to neutralize the adverse 310 effects of price volatilities on corn production. Furthermore a comparison between the supply 311 response of the model including market prices and the model including effective prices 312 provides important information for policy makers. As illustrated in figure 1 implementation of 313 insurance program increases corn production thus we can conclude that the premium paid to 314 corn producers has a positive effect on corn production in the province of Quebec.

Implementation of insurance program in the province of Quebec leads to an increase in corn production through motivating actual producers as well as potential producers. The premium paid to corn producers, by neutralizing the negative effects of price volatility, motivates producers to increase their production. On the other hand this premium helps small producers to manage the risk and to be able to compete in the market.



321 322

Estimation of corn supply elasticity²¹ relative to expectations of corn effective price (0.523 in 323 short term and 0.952 in long term), to expectations of fertilizers price (-0.124 in short term 324 and -0.275 in long term), to corn price volatility (-0.069 in short term and -0.126 in long term) 325 and to fertilizer price volatility (-0.037 in short term and -0.082 in long term) confirm the Le 326 Chatelier principle (Samuelson, 1947).²² These estimations imply that the corn supply 327 response is more sensitive to output prices and input price than to volatilities²³. This can be 328 329 justified by application of insurance program, which neutralizes the effects of price fluctuations on the supply of corn. 330

These estimates also imply that corn supply response is more sensitive to the expected price of output than to the expected price of inputs. Several reasons may explain this result. First, the gap between the production decision and purchase of inputs is shorter than that between production decisions and marketing (Nijs, 2014). Further, input prices are positively correlated to the price of outputs. In other words, the increase in input prices causes a rise in output prices. Therefore, production is less affected by input price variations than by that of output price.

Estimation of supply elasticities in the model including market prices (supply elasticities are 0.43, -0.2, -0.08 and -0.04 in short term and 0.958, -0.45, -0.19 and -0.088 in long term relative to expected output price, expected input price, output price volatility and input price volatility respectively) reveals that implementation of the insurance program decreases the sensitivity of corn supply response relative to risk factors in long term.

Furthermore, our estimation of supply response elasticity relative to corn market price is consistent with that obtained by Haile, Brockhaus and Kalkuhl²⁴ In United states.²⁵

345 346

3.3 Relative marginal risk premium index

²¹ We used estimated parameters of the model and the simple average of variables to estimate elasticity.

²² The Le Chatelier principle implies that long-term elasticities of supply and demand are more important than short-term elasticities.

²³ Price volatilities are not significant.

²⁴ Unfortunately, we did not find other studies estimating corn supply elasticities in Canada.

²⁵ Agricultural prices in Canada and United-States are integrated.

348 Finally, we analyzed the behavior of corn producers in Quebec towards risk by calculating

the Relative marginal Risk Premium (RRP). This index is determined by the negative of the

350 ratio of the variance and price elasticity of supply (Holt and Moschini, 1992):

13.
$$RRP_t = -\gamma_{ab} \cdot \frac{h_t^2}{p_t^2}$$

351 Where $\gamma_{ab} = \left\{ \frac{\gamma_2}{\gamma_1}, -\frac{\gamma_{b1}}{\gamma_{b1}} \right\}$

 $h_{n}^{g} = h_{n}^{g}$ If $\gamma_{ab} = \cdot$

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354
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The positive and significantly different from zero²⁶ value of input and output mean RRP 355 356 (indicated in Table 6) in the models including market prices implies risk-averse behavior of 357 corn producers rather than risk-neutral behavior in the absence of the insurance program (Rezitis and Stavropoulos, 2010). However, non-significant coefficients of output and input 358 359 price volatilities in the model including effective prices imply risk neutral behavior of corn 360 producer in the presence of insurance program. In other words, implementation of the insurance program, through managing and neutralizing the risks associated to negative 361 362 shocks of price, changes the behavior of corn producers towards price risk. This behavior change from risk aversity to risk neutrality of corn producers affects corn supply and thus 363 364 well-being of producers.

- 365
- 366 367

 Table 6. Estimation of Relative marginal Risk Premium index (RRP) of Quebec corn producers

 Mean RRP in the model including the market price
 Mean RRP in the model including the effective price

 Output
 0.2
 0

 Input
 0.2
 0

369 4. CONCLUSION

370

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The impact of price fluctuations on the supply response of agricultural products has been 371 372 considered one of the major issues in the literature. Many theoretical and empirical studies have analyzed the effects of price risk on the supply response of different agricultural 373 products. They mainly defined price fluctuation as a source of risk that can reduce 374 375 production. However, implementation of price insurance programs, as risk management 376 tools, helps producers to insure themselves against unexpected negative shocks of price. 377 Consequently, application of these programs would result in non-significant effect of price 378 volatility on the supply response and provide an incentive to increase production.

²⁶ Coefficient of all risk factors are significant.

379 This paper investigates the supply response of corn in the province Quebec where a price 380 insurance has been implemented. Given that the insurance program could affects the 381 agricultural supply response to prices, we studied the supply response of corn to market 382 prices, along with the effective prices defined as market prices plus compensation of the 383 insurance program. An asymmetric GARCH procedure is used to model output price 384 expectations and its volatility. However, the absence of the ARCH effect in input prices led 385 us to model input price volatility by a simple moving variance. The model parameters were 386 estimated by the Full Information Maximum Likelihood (FIML) method.

387 We have shown that application of the insurance program in Quebec affects the supply 388 response of corn to risk factors and neutralizes the adverse effects of price volatilities on 389 corn supply response. In other words, despite the emphasis of the literature on the 390 importance of price volatilities on the supply of agricultural products, the results of our study 391 show that output and input price volatilities are not the major factors of risk for corn producer 392 in Quebec. These results are justified by application of the insurance program which 393 stabilizes corn price and prevents production decision to be sensitive to price volatilities. 394 Although, the output and input price expectation are still significant risk factors in Quebec 395 corn production, the results show that implication of the insurance program decreases the 396 sensitivity of corn supply to these factors of risk.

We have analyzed the structure of corn market in the province of Quebec. The results imply market power of corn producers in Quebec in a way that that they can benefit of the positive shocks in demand but they are not forced to reduce the prices in the case of negative demand shocks. This market power can be justified by the structure of the Quebec corn industry as well as by implementation of the insurance program.

402 We have also estimated supply elasticity relative to output and input price expectations, as 403 well as to price volatilities. These estimations demonstrate that corn producers in Quebec 404 perceive output price expectations as the most important risk factor. Further, results show 405 lower sensitivity of supply to input prices than to output prices. This is justified by correlation 406 between output and input prices as well as less important delay between production decision 407 and input purchase than between production decision and marketing. Another important 408 finding is that the corn supply elasticity estimate relative to output price expectation is of a 409 similar order of magnitude to that of prior studies.

Finally, we have analysed the implications of the insurance program in Quebec corn production. We concluded that compensations of this program make producers not perceive input and output price volatilities as risk factors when their output is guaranteed under the insurance program while price volatilities are significant risk factors in absence of ASRA.

On the other hand, application of the insurance program in Quebec changes the attitude of corn producers from risk averse to risk neutral. This behavior change, , through motivating actual producers and potential producers, increases corn production and consequently this increase in production can impose more compensation cost (paid by the insurance program) to governments.

- 419 420
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506 **APPENDIX**

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Table A1. Lagrange Multiplier Test (ARCHLM) for corn market prices (AR(3))

Chi2	Degrees of freedom	Prob>chi2
40.59	1	0.000

Alternative hypothesis: ARCH(p)

Null hypothesis: No ARCH effect disturbance

509

Table A2. Lagrange Multiplier Test (ARCHLM) for corn effective prices (AR(3))

Chi2	Degrees of freedom	Prob>chi2
20.782	10	0.02
Null hypothesis: No ARCH effect	Alternati	ve hypothesis: ARCH(p)

disturbance

3.813	Degrees of freedom		0.87
Null hypothesis: No ARCH ef listurbance	fect Altern	ative hypoth	esis: ARCH(p
istu bance			
Table A4. Harvey and (Guilkey autocorrelation test applie	ed to corn su	pply function
S	versus market price ingle Equation Autocorrelation Te	ests	
	Harvey LM tes		Pvalue>chi2
Supply equation	0.005	0.0003	0.94
Corn market price equat		0.0057	0.74
Corn volatility equation	0.74	0.0392	0.39
Fertilizer price equation	0.64	0.0338	0.42
Fertilizer volatility equati		0.1266	0.12
	Rho: Correlation coefficient	0.1200	0.12
	Null hypothesis: No Autocorrelation	on	
Table A5. Harvey and (Guilkey autocorrelation test applie	ed to corn su	pply function
	versus effective price		
S	ingle Equation Autocorrelation Te		
	Harvey LM tes	st Rho	Pvalue>chi2
Supply equation	0.93	0.05	0.33
Corn volatility equation	0.66	0.03	0.41
Fertilizer price equation	2.62	0.13	0.11
Fertilizer volatility equati	on 2.66	0.13	0.11
	Rho: Correlation coefficient		
	Null hypothesis: No Autocorrelation	on	